



JANUARY 2026

CONVERSATION INTELLIGENCE REPORT

SAMPLE

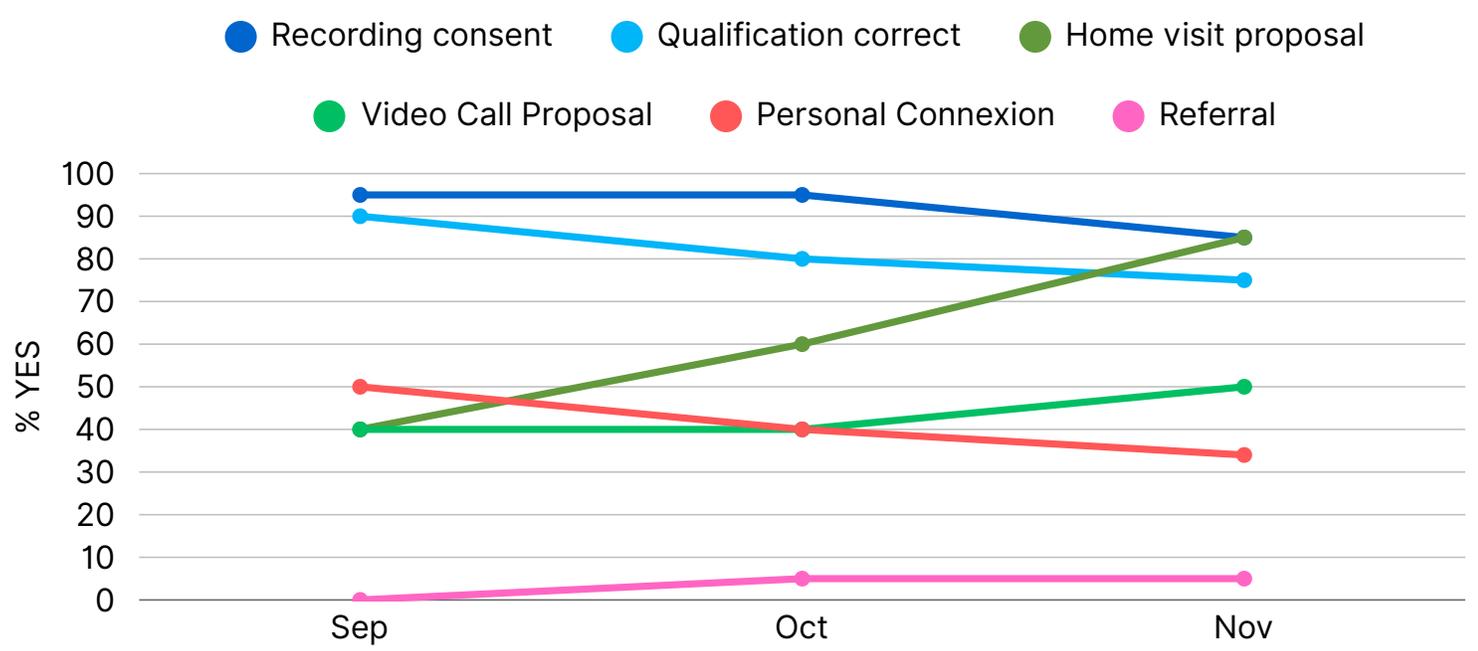


TEAM RESULTS

SELECTED METRICS - SDR TEAM

Metrics Category	Metrics	This Month	Last Month
Qualification discipline	Recording consent asked	85%	95%
	Qualification protocol followed	75%	90%
Next Steps	Home Visit Proposal	85%	60%
	Video call proposed if home visit is not accepted	50%	40%
Trust building	Intent to make personal connexion	34%	40%
	Referral put forward	5%	5%

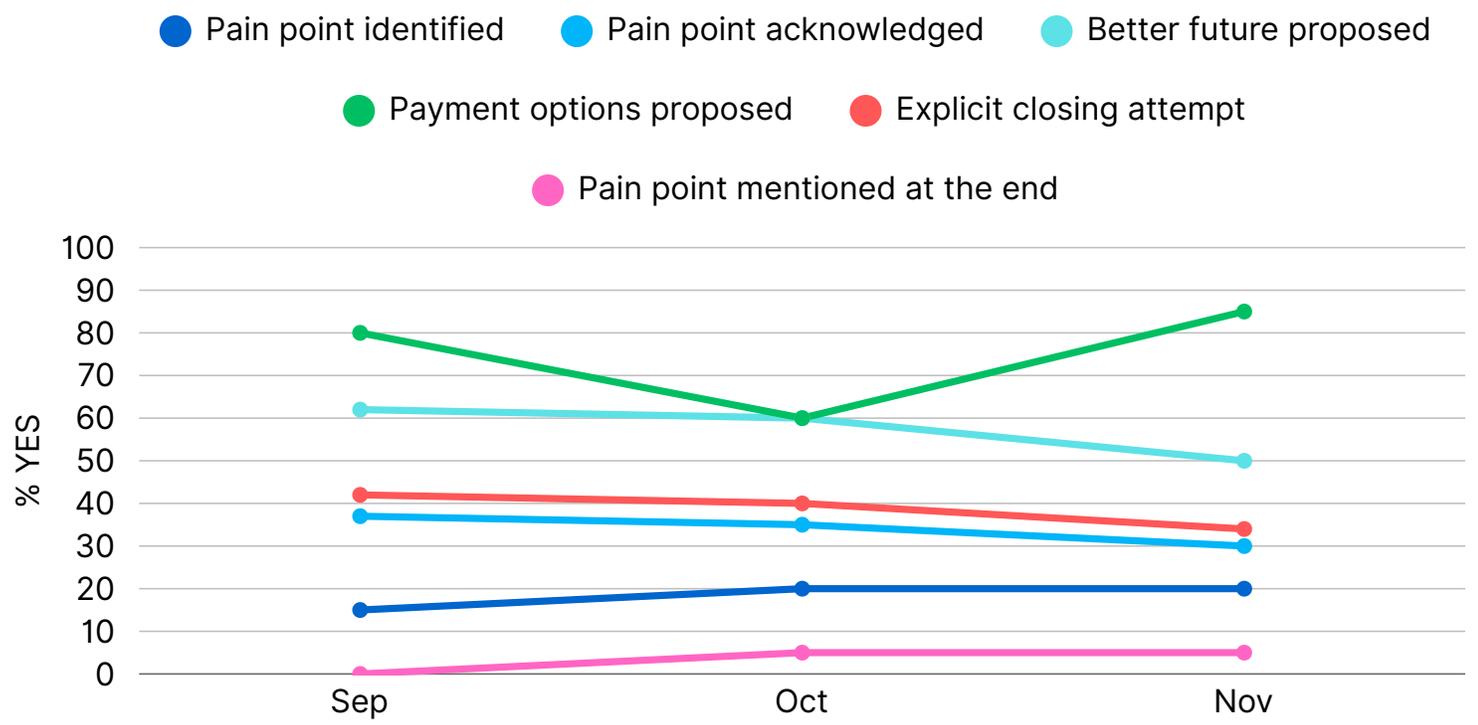
AGGREGATED RESULTS



SELECTED METRICS - SPECIALIST TEAM

Metrics Category	Metrics	This Month	Last Month
Problem Discovery	Main pain points identified	20%	20%
	Main pain point acknowledged and emphasized	30%	35%
	Better Future proposed to fix pain point	50%	60%
Pricing and payment options	All payment options presented	85%	60%
Closing	Explicit closing attempt	34%	40%
	Pain point mentioned at the end	5%	5%

AGGREGATED RESULTS



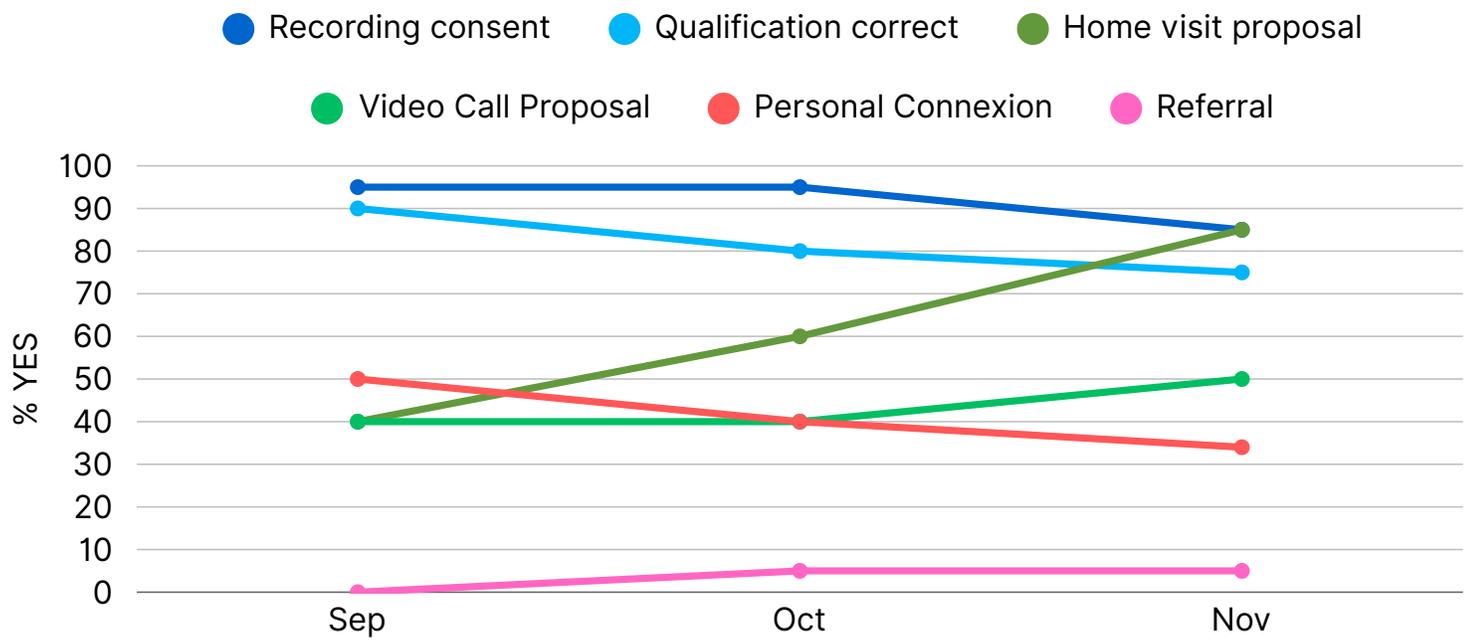


INDIVIDUAL RESULTS

METRICS - CARL

Metrics Category	Metrics	Carl (This month)	Team (This month)
Qualification discipline	Recording consent asked	85%	95%
	Qualification protocol followed	75%	90%
Next Steps	Home Visit Proposal	85%	60%
	Video call proposed if home visit is not accepted	50%	40%
Trust building	Intent to make personal connexion	34%	40%
	Referral put forward	5%	5%

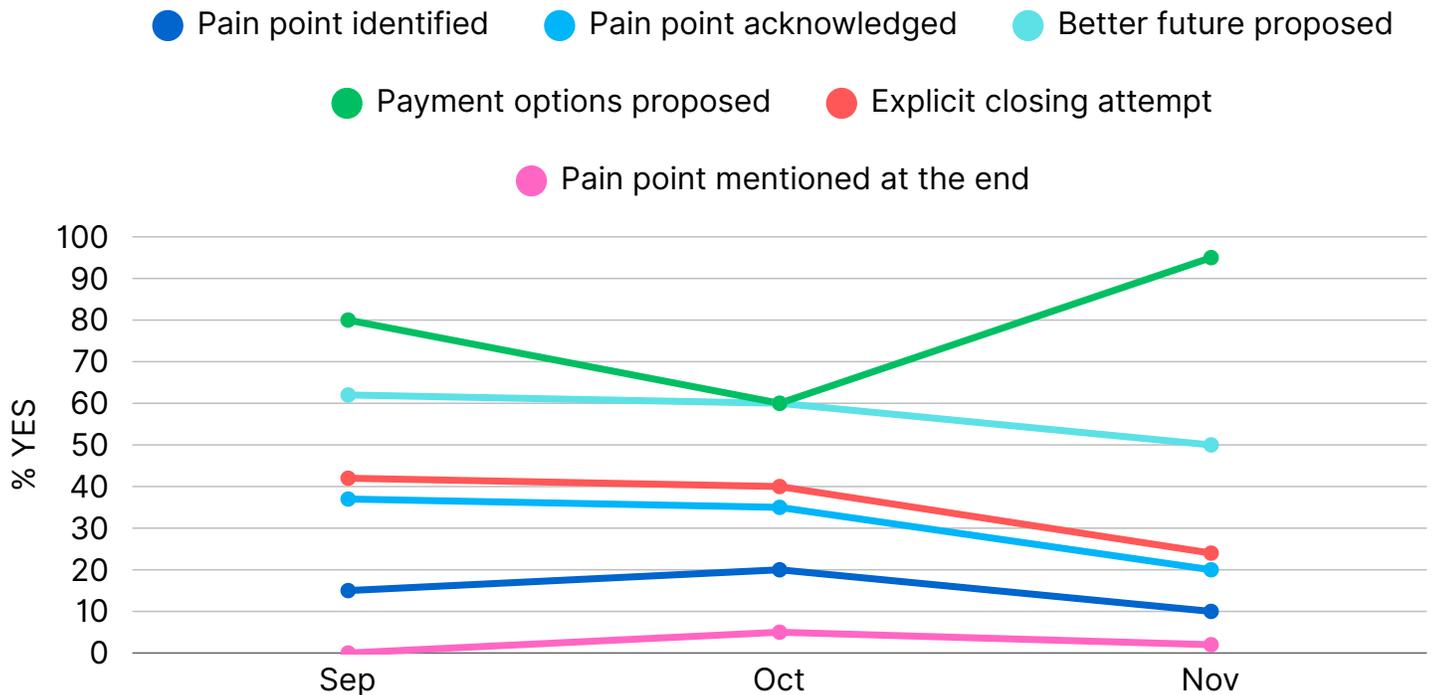
AGGREGATED RESULTS - CARL



METRICS - ANA

Metrics Category	Metrics	Ana (This month)	Team (This month)
Problem Discovery	Main pain points identified	10%	20%
	Main pain point acknowledged and emphasized	20%	30%
	Better Future proposed to fix pain point	50%	50%
Pricing and payment options	All payment options presented	95%	85%
Closing	Explicit closing attempt	24%	34%
	Pain point mentioned at the end	2%	5%

AGGREGATED RESULTS - ANA



WE WANT YOU TO IMPROVE YOUR SALES!

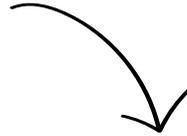


At Testmyteam.ai, we deliver such report on demand and the first one is always free.

TIRED OF MANAGING BY GUT-FEELING?

- ▶ **Know if your team is heading in the right direction**
- ▶ **Manage your team with data**
- ▶ **Let your team know where they can improve**

LET'S CONNECT!



GET YOUR FREE REPORT



Carla & Paul,
Co-Founders
(Not a couple)